

**BID RESPONSE**  
**ON-CALL HVAC SERVICES - BID NO. 6606**  
**Bid awarded to: Hermanson**

	<b>Hermanson</b>		<b>Pacific Air Control</b>		<b>Five Star Mechanical</b>		<b>MacDonal Miller</b>		
	<b>Regular Hrs</b>	<b>Overtime Hrs</b>	<b>Regular Hrs</b>	<b>Overtime Hrs</b>	<b>Regular Hrs</b>	<b>Overtime Hrs</b>	<b>Regular Hrs</b>	<b>Overtime Hrs</b>	
<b>LABOR</b>									
Heating Equipment Mechanics	\$115.00	\$180.00	\$123.00	\$184.50	\$130.00	\$195.00	1st Hr.	\$200.00	\$260.00
							2nd Hr.	\$120.00	\$180.00
Sheet Metal Worker	\$100.00	\$145.00	\$123.00	\$184.50	\$130.00	\$195.00	1st Hr.	\$200.00	\$260.00
							2nd Hr.	\$120.00	\$180.00
Laborers	N/A	N/A	N/A	N/A	\$65.00	\$97.50	1st Hr.	\$200.00	\$260.00
							2nd Hr.	\$120.00	\$180.00
Other Classifications	\$115.00	\$180.00	-	-	-	-		\$120.00	\$180.00
Other Unidentified Labor	20%	40%	-	-	50%	50%		0%	0%
<b>EQUIPMENT AND MATERIAL COSTS</b>	<b>% of Markup</b>		<b>% of Markup</b>		<b>% of Markup</b>		<b>% of Markup</b>		
Equipment Tools/(owned)	20%		5%		0%		35%		
Equipment Tools/(rented)	20%		35%		30%		35%		
Materials	20%		50%		30%		40%		
Shipping	Not Allowed		Not Allowed		Not Allowed		Not Allowed		